



# Utah Partners FOR HEALTH

*Providing Access to Healthcare for Those in Need*

[www.upfh.org](http://www.upfh.org)

## Message from the Board Chair

As I write you, we find ourselves as a nation, a state and a community, facing an unprecedented health crisis. Now more than ever, Utah Partners for Health (UPFH) mission rings true – to provide compassionate, comprehensive quality care to empower underserved individuals, families and communities in a patient centered medical home. In 2019 we remained focused on our mission, expanding services across all services; medical, dental, behavioral health and vision care.

In Utah, access to care remains a critical social determinant of health outcomes. As such, for UPFH, the highlight of the year was the purchase of an additional medical complex in West Jordan that houses the UPFH Family Clinic in West Jordan. Congressman Ben McAdams joined the UPFH Board of Directors, staff, community leaders at our ribbon cutting, celebrating our goal of addressing access needs while supporting our continued mission of an integrated patient centered

medical home.

In 2018 the CDC reported Utah averaged 14.3 opioid involved overdose deaths per 100,000 persons<sup>1</sup>. Working with state and community organizations,



*Tami Eckstein, Board Chair*

UPFH has begun to offer Medication Assisted Treatment (MAT) for substance use disorders. Under this recognized best practice, UPFH treats the patient holistically, addressing cultural and societal barriers, chronic illness, and ineffective health care utilization. Behavioral health therapists, a RN case-manager and medical providers work with the patient to provide a compassionate continuum of care, empowering our patients in living a healthier life through medically supervised withdrawal.

Quality and innovation remain a cornerstone of the comprehensive primary and preventative services UPFH provides to some of the most vulnerable and underserved individuals in our community. In 2019 we were recognized by the National Rural Accountable Care Consortium as the only practice in Utah receiving an Exemplary Practice Transformation Award in the State of Utah. UPFH was also recognized as one of only three clinics in Utah to receive the highest award for controlling hypertension from the Million Hearts Coalition. As we moved into 2020, UPFH was the first

***Utah Partners for Health Provided 6,489 individuals with Primary Health Care Services in 2019. This amounted to over 17,400 patient visits for individuals regardless of their ability to pay.***

Our mission is to provide compassionate, comprehensive, quality care to empower underserved individuals, families, and communities in a patient centered medical home.

community health center in Salt Lake county to offer Covid-19 testing while quickly launching telehealth, offering our patients the ability to connect safely with our providers.

The Board and I are continually humbled by both the compassion and perseverance Kurt Micka and the UPFH team have brought in migrating these uncharted times. The steadfast focus on our mission and those we serve exemplifies how a small band of like-minded individuals can influence the health of a community – in ways that for some are lifesaving. Your support and partnership continue to pave our path to a healthier tomorrow for our patients, our communities and Utah. For this, the Board and I share our heartfelt thanks and continued appreciation.

Tami Eckstein  
Utah Partners For Health Board

## Model 1

**Partnering Clinics** - We partner with healthcare providers who donate an average of 71% of their customary billing to our patients. This model allows us to leverage our donations to over \$9.00 in healthcare provided for every \$1.00 donated to direct services. Patients make a small co-payment (as if they had insurance), paying an average of 16% of the total healthcare bill. UPFH funds the remaining 13%. This is a viable and inexpensive option for patients needing primary care services, and often prevents unnecessary emergency room visits. UPFH works with over 100 health care professionals who partner with us in serving the underserved.

## Model 2

### Mobile Clinics- Medical/Eye Care

Our Mobile Clinic Programs reach into communities that experience cultural and transportation barriers, in addition to being low-income and lacking insurance. Patients receive free exams for acute, chronic, or mental health illnesses. Children and adults receive well checks, and students can receive a sports physical. Patients can be checked for diabetes, hypertension, urinary tract infections, strep throat, anemia, pregnancy, and receive nebulizer treatments for respiratory infections and asthma. Mobile Clinic clients typically would have used the emergency room or not sought care due to cost, transportation, or lack of understanding of the healthcare system. Mobile Eye patients receive an exam, a prescription for lenses and free or low-cost lenses.

## Model 3

### Mid-Valley Health Clinic, UPFH Behavioral Health & Dental Clinic, UPFH Family Clinic - West Jordan

These three clinics operate as a Federally Qualified Health Center providing primary healthcare services for all patients' regardless of their ability to pay. We offer a discounted sliding fee schedule for patients 200% and below of the Federal Poverty Level. The clinics are accredited by the Joint Commission and certified as a Patient Centered Medical Home (PCMH).

## Board of Directors

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Burton Rojas

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## Corona-Virus Pandemic Response

Utah Partners for Health (UPFH) is part of a national network of safety net primary care providers that fill an important role in national, state, and local responses to the Corona-virus pandemic. UPFH contributes to response efforts by providing tests, triaging patients, providing care and reducing the burden on hospitals. We also play a role in addressing demand for behavioral health services and continuing primary care for patients with chronic conditions. Our patients are disproportional low-income and represented by minority groups, groups especially hard hit by the pandemic. Among the roughly 7,000 patients served by UPFH, 99% are low-income and 70% are racial or ethnic minorities. Like other outpatient health care providers, UPFH has had to adjust to stay-at-home orders, drops in patient visits for non-essential

care and workforce challenges.

UPFH will continue to play an important role in responding to the corona-virus pandemic and in providing access to care for communities disproportionately affected by COVID-19, especially as job losses mount and the number of people who are uninsured or covered by Medicaid rises. However, key findings from a HRSA survey highlight the significant operational challenges health centers are facing, which threaten their longer-term financial viability. While the emergency federal funding has provided so far has aided health centers coronavirus response, secure future funding will also be important to maintain the long-term viability of the primary care safety net after the pandemic is over.

# Management Analysis

Utah Partners for Health is proud to announce the results of our 2019 Independent Auditor’s report by Shaw & Company. “In our opinion, the financial statements present fairly, in all material respects, the financial position of Utah Partners for Health as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.” Shaw and Co.

Utah Partners for Health’s revenue was \$3,340,125 with the continued generosity of our donors and supporters. In-kind donations from our partner healthcare professionals totaled \$287,904 and represented 71% of Model I total healthcare access provided.

General Grant revenue increased \$198,845 due to the Federal grant for expanded services. Our total operating budget was \$3,338,050.

Utah Partners for Health is excited to have provided access to over 15,800 patient encounters in need of healthcare in 2019. Since 2003 over 125,000 low-income individuals have now received care. We were able

	Unrestricted	Temporarily Restricted	Permanently Restricted	12/31/2019
<b>Revenues</b>				
Government Grants	1,954,243			1,954,243
In-Kind Donations	47,925			47,925
Private Grants	305,690	117,350		423,040
Donations	10,567			10,567
Other Revenue	64,592			64,592
Service Revenue	839,758			839,758
Net Assets Released from Restrictions	127,496	(127,496)		0
<b>Total Revenues</b>	<b>3,350,271</b>	<b>(10,146)</b>		<b>3,340,125</b>
<b>Expenses</b>				
Program Services	3,061,640			3,061,640
Management and General	249,758			249,758
Fundraising	26,652			26,652
<b>Total Expenses</b>	<b>3,338,050</b>			<b>3,338,050</b>
<b>Total Net Assets</b>	<b>1,659,792</b>			<b>1,659,792</b>

UPFH 2019 Independent Auditor’s Report: Revenue & Expenses

to leverage \$9.22 in healthcare services in Model I for every \$1.00 donated in 2019.

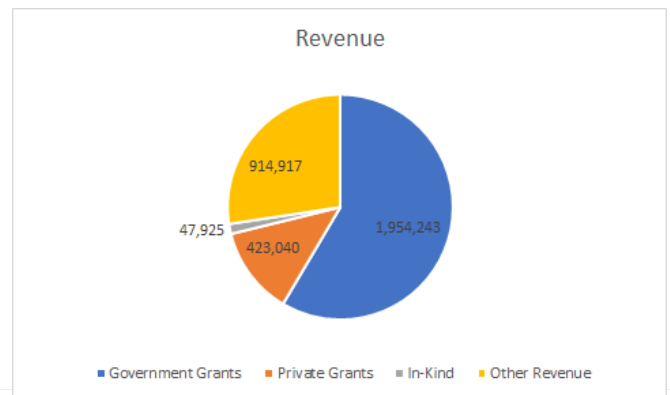
The increase in revenue over expenses in 2019 was due to the Oral Health Service Expansion Grant and the creation of three dental operator’s. We are dedicated to serving patients throughout Salt Lake and Tooele Counties, and plan to

continue to expand our services and funding base in the many years to come. We look forward to 2020 with the Mid-Valley Health Clinic,

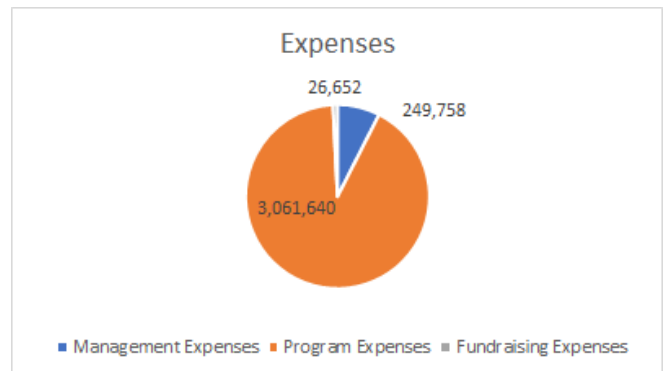
the Utah Partners for Health Behavioral Health and Dental Clinics, the Mobile Medical and Eye Clinics, and our In-Clinic programs to continue to fill gaps in Utah’s healthcare system.

**Model I leveraged \$9.22 in healthcare services for every \$1.00 donated in 2019**

## Income



## Expense



For more information  
801-417-0131



Utah Partners  
FOR HEALTH

*Providing Access in Healthcare for Those in Need*

8446 South Harrison Street  
Midvale, Utah 84047

7651 S. Main Street  
Midvale, Utah 84047

9103 S. 1300 W. Ste 102  
West Jordan, Utah  
84088

## Utah Partners for Health thanks our Generous Partners

United Way  
American Express  
State of Utah Primary Care  
Grants  
George S. and Dolores  
Eccles Foundation  
UBS Bank  
Exodus Healthcare Network  
Ally Bank  
Optum Bank  
Synchrony Bank  
Salt Lake County Health  
Department  
Sorenson Legacy Foundation  
JEPS Foundation  
Utah Medical Association  
Intermountain Healthcare  
Foundation  
Zion's Bank  
Utah Financial Association  
United Healthcare  
Utah Department of Health  
Cambia Foundation  
Delta Dental Foundation  
Mark & Kathie Miller  
Foundation  
University of Utah

### Thank You to our Mobile Clinic Partners:

United Way  
The Utah Dream Center  
Kearns Jr High School  
Midvale City  
Comunidades Unidas  
Guadalupe Schools  
Boys and Girls Club  
Woodrow Wilson  
Elementary The Mexican  
Consulate National Tongan  
Society Roosevelt  
Elementary Granger  
Elementary Deseret  
Industries  
Orange Street Correctional  
New Life Christian Church  
Granger Elementary  
The LDS Church  
Oquirrh Hills Elementary

Robert Frost Elementary  
Kearns High School  
South Kearns Elementary  
International Rescue  
Committee PAL Boxing Center  
Food Banks  
Canyon School District  
Fortitude Treatment Center  
Moss Elementary  
The Road Home Midvale  
Shelter Copperview Elementary  
Midvale Elementary  
Hillcrest High School  
East Midvale Elementary  
Sandy Elementary  
Atherton Correctional Facility  
and Many Other Community-  
based organizations (CBO's)

### Thanks to our Partnering Providers:

Exodus Healthcare Network  
Exodus Urgent Care  
Exodus Clinic West Valley City  
Advanced Motion Physical  
Therapy  
Christian Counseling of Utah  
Magna Family Eye Care  
Gregory DuPont Pulmonologist  
Intermountain Healthcare  
Diagnostic Systems  
Intermountain Healthcare  
Optical Land  
Mountain View Physical  
Therapy  
Steven Miller Cardiology  
Charity Vision

*Thank you for your support  
of Utah's medically underserved!*

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